

### **NETWORK Service Availability Manager (SAM) – Service Provider**

By implementing continuous pre-emptive alerting and performance monitoring, you can reduce your Service Credit payments while also enhancing your customer service visibility. This proactive approach allows you to address potential issues before they become major problems, improving overall customer satisfaction and loyalty.

#### **Trusted by UK Critical Infrastructure Network service providers**

SAM is used on a number of UK key infrastructure networks to enable effective monitoring and management, of customer contractual Service Level Agreements(SLA).

Public and private sector clients expect high service availability and performance from their network service providers, demanding often punitive service credits payments policed through contractual SLAs.



## Continuously monitors the availability and performance of services across your network



SAM facilitates the automatic provisioning of tests on network devices or dedicated test probes to monitor crucial network performance metrics such as connectivity, latency, jitter, and packet loss.

Test results are collected and stored in SAM's database with real-time analysis of each client's network services provided via an intuitive web-based intuitive dashboard.

### Calculates real time contractual SLA availability

After collecting the test results, SAM processes them through its SLA engine to determine the SLA availability specified in the customer's contractual agreement.

All Site Report Custom Time Line	Default SLA Time Line	Unaccountable Audit Report						
Current SLA Period - Availability (UnFiltered) 🝸 Filter								
		123	4 5 6 7 8 9 🔛					
SLA - Availability State	SLA Name	Site Name	Target Availability	Curr	ent Availability			
	SLA-DSL-single	College Road	99.5	99.61049		1		
Critical 57%	SLA-DSL-single	Surrey History Centre	99.5	99.61192	QView			
Crincal     Maring     Normal	SLA-DSL-single	Upper Haliford	99.5	99.61192	Performance Graph	h		
	SLA-DSL-single	Sheerwater	99.5	99.61208	Economicoporto	1		
	SLA-DSL-single	Springfield	99.5	99.61208		I		
	SLA-DSL-single	Spring Street	99.5	99.612404		1		

*"Reduce Service Credit payments and enhance your customer service visibility through continuous pre-emptive alerting and performance monitoring"* 



#### **Calculates real time customer service credits**

The SLA engine is designed to distinguish between accountable and unaccountable failures, including those that happen during Planned Engineering Works (PEW). The Service Credit Calculator utilises the accountable failures to determine the amount of service credits that are owed. This approach guarantees that service providers only pay for legitimate credits and not for unnecessary ones.

	Current SLA Period - Service Credits								
	SLA-fibre-single	4 4 1 2 3 4 P P							
SLA-DSL-single	SLA Name	Site Name	Target Availability	Service Credits					
	SLA-E0FTC-single SLA-tesilient-fibre-dual-carrier	SLA-DSL-single	Upper Haliford	99.5	156.0				
78.0		SLA-EoFTC-single	Camberley	99.85	174.0				
£21		SLA-EoFTC-single	Dorking	99.85	59.0				
	SLA-EoFTC-single	Glenlyn	99.85	169.0					
	SLA-EoFTC-single	Holmhurst	99.85	35.0					
		SLA-EoFTC-single	Molebridge	99.85	145.0				
	0 5 10 15 20 25 30 35 40		··· ··· 1 2	3 4 🔛 🖻					

### **Proactive Reporting and Alerting**

The Business Intelligence system embedded in SAM sends reports to service stakeholders, promptly highlighting any SLA failures. This enables you to implement mitigation measures and reduce the end-of-period service credit exposure.

Site	Name 💌		SLA	[	~	Period Start	~	Period End	~	Availability	Target % 💌	Availabi	lity % 🔽	Service Crea	lits Due 🧧	
Austen Road	d	SLA-fibre-sir	ngle			30-04-2023 23:	00	30-06-2023 23:0	0		99.9	9	99.84		3596	
Vine		SLA-fibre-sir	ngle			30-04-2023 23:	00	30-06-2023 23:0	0		99.9	9	99.84		2500	
Tattenham		SLA-fibre-sir	ngle			30-04-2023 23:	00	30-06-2023 23:0	0		99.9	9	99.84		4800	
Oxted		SLA-fibre-sir	ngle			30-04-2023 23:	00	30-06-2023 23:0	0		99.9	Ð	99.84		500	
Heathcote				T	-	20.04.0002.02		20.00.0002.02/	-				1		500	
Goldsworth	Site Name	▼ Site	e Type 💌	SLA	▼ .	SLA Period Start	▼	SLA Period End	7	State 🔻	Outage Star	t Time 🛛 💌	Outage	End Time 💌	Duration (Se	econds)
	Austen Road			SLA-fibre-single		30-04-2023 23:	00	30-06-2023 23:0	٥Ų	nAvailable	26-05-2023 1	B:57	26-05-20	23 19:09		
	Austen Road			SLA-fibre-single		30-04-2023 23:	00	30-06-2023 23:0	٥Ų	nAvailable	26-05-2023 1	9:12	26-05-20	23 20:57		6
	Austen Road			SLA-fibre-single		30-04-2023 23:	00	30-06-2023 23:0	٥y	nAvailable	29-05-2023 1	2:44	29-05-20	23 12:45		
	Vine			SLA-fibre-single		30-04-2023 23:	00	30-06-2023 23:0	٥Ų	nAvailable	26-05-2023 1	8:57	26-05-20	23 19:09		
	Vine			SLA-fibre-single		30-04-2023 23:	00	30-06-2023 23:0	٥Ų	nAvailable	26-05-2023 1	9:12	26-05-20	23 20:57		e

Alerts can be sent to third-party monitoring or help desk systems, so that a problem or incident ticket can be raised to investigate the underlying issue. Auto-ticketing is also supported through the REST API.

	• Quick Links	Incident ID*+	SCC10000467783						_			
	Assign to Me	Process Flow Status		_								
1	CI Search	Identification and Recording Norma	Identification and Reso Recording toward Diagnosis Rec				ution and Incident Closure					
L	Select Operational	Incident Request Infor	mation									
	Select Product	Summary* Slow Perfit	omance	Status*	Resolved		Status Reason	Completed				
ŀ	Select Template	Notes Single site	impact I	Impact*	4-Minor/Localize	d 👻	Priority*	Low				
ŀ	View Broadcast	Escalated? No -		Urgency*	4-Low							
	Search Knowledge Base	Customer Contact Classif	cation Work Info Ta	ks Assignment		0						
	Create Knowledge	Incident Assignee			$\triangleright$	То	support@n	netmon.com;				
h	Functions	Support Company* Support Organization*	NetMon		Guid							
	Advanced Functions		Network		Send	Cc						
	Consoles	Assigned Group*+	gned Group*• Infra Team pree• Fredrick Vale			Subio	ct "SLA threshold - EXCEEDED"					
P	Consoles	Assignee+			1	Subject SLA threshold - LACLUED						
		Set Assignment using		Set Clear								
		Your Initial Effort Time	Customer	Customer: SCC								
		Effort Time Spent Minutes 20			dustoiner							
		Total Time Spent Minutes	Total Time Spent Minutes 0				Site ID: 10023					
L												
L					Site Name	Site Name: Austen Road						
					SLA: SLA	-fibre-sina	le					
L			Estimated LOE (min)									
L		Sana Diret Chun			SLA Definition: Availability Target							

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# Automated diagnostics and correlation to identify the root causes of SLA failures

When tests fail, diagnostic commands can be executed on network devices. The results of these commands will be saved alongside the test result, which can help identify the root cause of the failure. For example, it can pinpoint the device on the path between the tester and the target that is causing the issue:

<u>T</u> est Type	RemotePin	ng 🔽				G		
Test <u>C</u> ategory	QOSAF	•				<u>C</u>		
Test <u>C</u> ategoryl	General	•				Ē		
<u>Authentication</u> Type						L		
<u>U</u> ser Name						۱ <u>r</u>		
<u>P</u> assword	****							
<u>K</u> ey File								
Test <u>F</u> requency	180					C		
<u>R</u> etry	3							
RemotePing Config	Services	Service Comp	onents	Template Groups	Tests	Descriptior		
@DiagnosticComma	@DiagnosticCommand={sh ip route,traceroute \$<{PRIMARYADDRESS>}							
Gateway of last resort is 192.168.2.1 to network 0.0.0.0								
\$* 0.0.0.0/0 [1/0] via 192.168.2.1 [1/0] via 10.10.100.1								
10.0.0.0/8 is variably subnetted S 10.10.0.0/16 [1/0] via 192.168	10.0.0.0/8 is variably subnetted, 8 subnets, 3 masks 10.10.0.0/16 [1/0] via 192.168.2.2							
S 10.10.100.0/24 [1/0] Via 192.1 S 10.10.200.0/24 [1/0] via 192.1 C 10.10.200.1/32 is directly co	108.2.245 168.2.245 nnected, Loopba <u>ck0</u>							
C 10.50.1.0/24 is directly conne L 10.50.1.241/32 is directly con	ected, GigabitEthern nnected. GigabitEthe	et0/1 rnet0/1						

In order to determine the root cause of issues, test results are correlated. For example, core network circuit failures can be correlated with failed tests on edge devices.

GUILDFORDC-POLLER-01	College-Road-RTR-01	02/06/23 12:52	02/06/23 14:51		
Metric percentagepacketloss Sa	mpled Value 30.000002 breaches threshold > 0.5				
WOKINGDC-POLLER-01	College-Road-RTR-01	02/06/23 12:52	02/06/23 14:51		
Metric responsetime Sampled Value 86.0 breaches threshold > 60.0					
	GUILDFORDC-POLLER-01 Metric percentagepacketloss Sa WOKINGDC-POLLER-01 Metric responsetime Sampled V	GUILDFORDC-POLLER-01       College-Road-RTR-01         Metric percentagepacketloss Sampled Value 30.000002 breaches threshold > 0.5         WOKINGDC-POLLER-01       College-Road-RTR-01         Metric responsetime Sampled Value 86.0 breaches threshold > 60.0	GUILDFORDC-POLLER-01       College-Road-RTR-01       02/06/23 12:52         Metric percentagepacketloss Sampled Value 30.000002 breaches threshold > 0.5       02/06/23 12:52         WOKINGDC-POLLER-01       College-Road-RTR-01       02/06/23 12:52         Metric responsetime Sampled Value 86.0 breaches threshold > 60.0       60.0		

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## Flexible framework to fulfil your customer's exacting SLA management requirements

SAM is a framework designed for SLA management applications, that can be customised to meet the unique SLA needs of each customer.

Script Definition				
extentions	Object <u>I</u> D	extentions		
	Name	extentions		
	Sc <u>r</u> ipt File	SAM Extentions Agent		
	Commar	ds Description		
		Name 🔻		Command
	Database	Purger	com.valetechnology.mai	ntenance.DataBasePurger
	DataCorrl	eator	com.valetechnology.inte	gration.DataCorrelator
	FileCleane	ir	com.valetechnology.inte	gration.datacorrelator.FileCleaner
	HealthChe	eck	com.valetechnology.inte	gration.healthcheck.HealthCheck
	MetricRoll	ngAggregator	com.valetechnology.inte	gration.slatestdata.MetricAggregator

Example framework elements and their potential applications:

Feature	Use Case
Custom test Scripts	<ul> <li>SLA monitoring of non network infrastructure components e.g. Applications</li> </ul>
	<ul> <li>Custom KPI collection and calculations</li> </ul>
	<ul> <li>Importing data from help desk systems to be included in SLA calculations</li> </ul>
	<ul> <li>Generate and distribute tailored reports</li> </ul>
SLA Calculator	<ul> <li>Implement custom logic in the calculation of SLA availability</li> </ul>
	<ul> <li>Implement bespoke service credit calculations</li> </ul>
Report Builder	<ul> <li>Incorporate data from external systems in SAM reports</li> </ul>
	Create custom reports to meet your requirements

#### Integration & Interface support:

Technology	Detail
API System Integration	REST API over HTTPS
Data Input	xls spreadsheet (pre-formatted Columns)
Dbase	All 3 <sup>rd</sup> Party dB integration supported
SNMP v3	Test Provision & Test Result Data Collection
HTTPS	Test Data Collection
NETCONF	Test Provision

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### **Key Features and Benefits**

Feature	Benefit
Automated SLA Management	<b>Instant visibility</b> – real-time visibility of current contractual SLA attainment for each client's service estate
Inherent Support for Government Frameworks	<b>Predefined SLAs</b> - supporting both the Network Services 2 (RM3808) and the Health and Social Care Network (HSCN) obligations
Comprehensive automated and ad-hoc reporting functionality	Automated Reporting – predefined SLA report generation and email delivery combined with the ability to create ad-hoc SLA and Network performance reports
Multiprotocol Label Switching (MPLS) Quality of Service (QoS) queue testing	<b>MPLS queue performance testing</b> – full performance testing of MPLS prioritised queues providing full visibility and alerting of network issues that would impact critical real time customer applications
Automated alerting	<b>Early visibility</b> – of issues that may lead to SLA breaches – enables pre-emptive resolution of SLA impacting network issues reported via email, auto ticketing or Network Management traps
Automated diagnostic testing	<b>Pre-emptive fault finding</b> – run diagnostic commands automatically, initiated by service or performance test failures
Customer causing service test failure management	<b>Disregard Client instigated service impact</b> – Ability to mark failed tests as unaccountable for SLA calculation purposes when caused by a customer issue, such as a power outage. Results remain within the database for auditing purposes
Software Defined Wide Area Network (SD-WAN) Integration	<b>Multi-Vendor SD-WAN support</b> – SAM through the use of a REST API facilitates full SLA and or KPI monitoring and reporting for all SD-WAN service elements, such as the underlying network infrastructure, the overlay tunnel network and application performance.
Resilient architecture deployment support	Automated failover – Server and database replication support ensuring data and SLA reporting integrity
Managed Service Option	<b>SaaS</b> – Product consumable as a cloud hosted managed service with secure access for data collection
Cost effective flexible licensing options	<b>Test Based Licensing</b> – Whatever the size of your customers network estate the licensing cost is based on the number of tests required to fulfil your SLA obligations



### **About Vale Technology**

Founded in 2004, Vale Technology has built a reputation for developing network management solutions for major industry OEMs and their clients.

Experience of the challenges of delivering network services to clients led to the development of our flagship project, Service Availability Manager (SAM).

SAM is used by leading managed service providers to automate SLA breach reporting, pinpoint network issues and improve the quality of service offered to clients. SAM continues to evolve in line with the changing needs of our clients and their clients.